



कोचीन शिपयार्ड लिमिटेड- मुंबई पोत मरम्मत प्रभाग
COCHIN SHIPYARD LTD- MUMBAI SHIP REPAIR UNIT
(भारत सरकार का उद्यम / A Govt. of India enterprise)

Enquiry No. SR/2018/EOI

23 Oct 2018

Request for Expression of Interest for
“Registration for undertaking Sub contract works and Supply of material
at CSL- Mumbai Ship repair Unit ”

1. Introduction

Cochin Shipyard Limited (CSL), was incorporated in the year 1972 as a fully owned Government of India company. CSL has recently completed a successful IPO process and is currently a listed Company with 75% stake held by the Govt. of India.

Over the last three & half decades, the company has emerged as a forerunner in the Indian Shipbuilding & Ship Repair industry. CSL has secured shipbuilding orders from internationally renowned companies from Europe & Middle East and is currently building the country's first indigenous Aircraft Carrier.

CSL commenced Ship Repair operations in the year 1982 and has undertaken over 2000 plus repair projects of all types of ships including upgradation of ships of oil exploration industry as well as periodical lay-up repairs and life extension of ships of Navy, UTL, Coast Guard, Fisheries and Port Trust besides merchant ships of SCI & ONGC. CSL's performance has been rated high by the Indian industry.

2. Brief outline of the Scope of Work

As part of CSL efforts at expanding horizons in Ship Repair, CSL has entered into an agreement with MbPT for long term association for utilizing the Indira Dock facility to set up a Ship repair Eco System, to serve commercial as well as Defence Ship repair Industry in India.

In view of above, CSL hereby invite an “Expression of Interest” (EOI) from various vendors for undertaking (1) **Sub contract work** and (2) **Supply of material**. The interested firms shall have to identify themselves as capable vendors to support CSL as its Sub contractor to undertake work in the ship repair in at least one of the following field (1) Hull Repair (2) Surface preparation & painting (3) Machinery/ Engineering works (4) Electrical (5) Electronics, Communication , controls & instrumentation works and (6) Weapons Repairs (7)Accommodation repairs /Carpentry works (8) Other services (Cranes, forklifts, garbage collection, material movement, HSE services, Housekeeping services etc.,)

3. Eligibility Criteria

3.1. General

- 3.1.1. The vendor shall be a single firm. Indian Subsidiary of parent company can bid and can also claim experience of parent company for pre-qualification. In case of acquisitions / mergers in the past, satisfactory documentary evidence need to be submitted for claiming their experience for prequalification. Change of name of applicant in the past, if any shall be corroborated with satisfactory documentary proof.
- 3.1.2 The interested firms shall not be under a declaration of ineligibility issued by Govt. of India / State Govt. / Public Sector Undertakings etc.
- 3.1.3. The interested firm shall have their presence/ office in Mumbai for undertaking Sub contracting works.

3.2. Technical Experience

(a) Subcontracting works :

- 3.2.1. The firm should have experience in the field of Ship Repair preferably for 02 Years – copy of Certificate of documentary proof related to experience (work order/ Purchase order etc) to be submitted along with the EOI.
- 3.2.2. The firm should have permanent workers with good years of experience in the respective fields on their payroll as on date of submission of Eoi, with sound knowledge in technical field related to Ship repair industry – Declaration from CEO/ MD to be submitted in this regard.
- 3.2.3. All contractors to have an HSE/safety coordinator. Contractors /firms with more than 20 workers should have an exclusive HSE/Safety supervisor /officer.
- 3.2.4. All statutory requirements including labour license/ ESI /EPF/ Insurance of employees etc shall be the responsibility of contractor/ firms.
- 3.2.5. All required equipments, tools &tackles including material handling equipments, Personal protective equipments (PPE), lighting & ventilation shall be the responsibility of contractors as appropriate.

(b) Material supply:

- 3.2.3. The firm should be in the field of supply of material for ship repair related activities preferably 02 Years – copy of Certificate of documentary proof related to experience (Purchase order/ work order etc) to be submitted along with the EOI.
- 3.2.4. The firm should be able to submit all necessary documents as may be required in meeting the standard norms or technical requirements.

3.3 Financial Capability

- 3.3.1. The firm should submit copy of Certified declaration from Auditor, Balance sheet for the last 3 financial years along with the EOI, indicating the annual turnover of the firm.

4. Instruction to interested parties

4.1 Methodology of Tender - CSL intention is to receive Expression of Interest (EOI) based on which eligible vendors would be shortlisted. Detailed enquiries as may be required will then be issued to the shortlisted vendors based on the technical/ commercial capability for undertaking subcontracting of repairs / material supply at CSL- Mumbai facility. CSL reserve the right to group/ categorize the shortlisted vendors based on technical & commercial experience/ capabilities as appropriate.

4.2 Conflict of Interest - CSL requires that the firm must provide professional, objective & impartial service and at all times hold the interest of the Company paramount, strictly avoid conflicts with other assignments jobs or their own corporate interests and act without any consideration for future work. In case the applicants have any subsisting interest, either by themselves or through their partners, that is likely to conflict the work specified in the Scope of work, they shall declare such interests as part of their proposal.

4.3 Right to Accept Proposal - CSL reserves the right to modify, expand, restrict, scrap this proposal or reject any Expression of Interest without assigning any reason.

4.4 Clarifications - During evaluation stage of the Expression of Interests, CSL may, at its discretion, ask firms for clarifications on their proposal. The firms are required to respond within the time frame prescribed by CSL. CSL reserves the right to make inquiries with any of the clients listed by the firm in their previous experience record.

4.5 Language - The proposal and all associated correspondences shall be in English.

4.6 Covering letter, clearly indicating the firm's interest to undertake CSL project.

4.7. Company profile Details to be provided - Complete name of Firm with legal status, date of establishment and type of organization whether individual (organization chart to be provided), proprietorship, partnership, private limited company, public limited company etc

4.8 Exact and complete corporate / registered / home office address, business address, telephone numbers, fax numbers, E-mail and cable address. For firms of foreign registry, indicate if there is any branch office(s) established in India with details in aforesaid manner.

4.9. Present a brief narrative description of the firm(s). Kindly avoid submission of company brochures for the purpose description of the firm.

4.10. Capabilities with respect to personnel & other facilities. CV's of proposed personnel for this project "**shall not**" be attached along with this Eol.

4.11. Experience details (use separate sheet for each Eligible project) - to submit relevant and necessary documentation as proof of meeting the experience & eligibility criteria specified at SI No. 3 above.

- 4.12. Contractor/ supplier should strictly comply with existing Rules/ guidelines/ instructions / procedures as well as any amendments of the same promulgated by CSL-MSRU time to time.

5. Submission of Expression of Interest

The Eol proposal in hard copy (Original + One Copy) clearly marked as **Expression of Interest for "Registration for undertaking Sub contract works and Supply of material at CSL-Mumbai Ship Repair Unit"**, shall be submitted to '**General Manager (SR), Cochin Shipyard Limited, Perumanoor PO, Kochi 682015**', along with all credentials mentioned above on or before **15 00 Hrs on 06 Nov 2018**.. A copy of the same shall also be sent to the following email ids.

devendran.j@cochinshipyard.com
rajeev.karunakaran@cochinshipyard.com
prasanth.pk@cochinshipyard.com
unnigopan.sr@cochinshipyard.com

6. Jurisdiction

This invitation for Eol is subject to the Law of India. Any dispute or difference on account of this EOI shall be subjected to the courts in Kochi, Kerala, India.

7. Last date for submission of proposal

The EOI as detailed above shall reach the addressee not later than **1500 hrs (IST) on 06 Nov 2018**.

Sd-
General Manager (SR)